

14.582 MIT PhD International Macroeconomics  
— Lecture 21: Trade and Growth (Theory I) —

Spring 2018

# Today's Plan

- 1 General Comments
- 2 Endogenous growth models
- 3 Semi-endogenous growth models

# 1. General Comments

# Neoclassical Benchmark

- In 14.581, we have considered neoclassical models of growth:
  - Focus on capital accumulation under perfect competition
- In this context, we have emphasized how trade may affect the predictions of close-economy models
  - If there are diminishing marginal returns to capital accumulation in closed economy, opening up to trade may allow countries to escape those through factor price equalitization (Ventura 1997's growth miracles)
  - If there are no diminishing marginal returns to capital accumulation (AK model), opening up to trade may lead to diminishing marginal returns through terms-of-trade effects (Acemoglu and Ventura 2002)

# Imperfect Competition, Globalization, and Growth

- Today, we will focus on imperfectly competitive models
  - Firms earn profits
  - Technological progress is profit-motivated
- Two basic reasons why globalization may affect growth:
  - ① Changes the marginal benefit from innovating (if market size goes up, profits from innovating go up as well?)
  - ② Changes the marginal cost from innovating (if there are more countries, there are more ideas?)

# Should We Expect Larger Gains from Trade?

- Many economists have a gut instinct that the gains from trade are much larger than those predicted by static models.
  - Do static models miss important sources of dynamic gains?
- Previous discussion already highlights that key issue will be:
  - ① Is there too much innovation or too little innovation in the closed economy equilibrium?
  - ② Does opening up to trade alleviate or worsen the underlying distortion?
- Nothing special about dynamics per se.
  - Key issue = presence of distortions (similar to markup case)

# Endogenous versus Semi-endogenous Growth Models

- We will split our discussion of such models into two groups:
  - ① Endogenous growth models (e.g. Romer (1990), Grossman and Helpman (1991), Aghion and Howitt (1992))
  - ② Semi-endogenous growth models (e.g. Jones (1995), Kortum (1997), Segerstrom (1998))
- Two key distinctions between the two groups:
  - ① Market size affects growth rates (endogenous growth) or income levels (semi-endogenous)
  - ② Policy affects growth rates (endogenous growth) or not (semi-endogenous)

## 2. Endogenous Growth Models



# Endogenous Growth Models

- Two canonical endogenous growth models are:
  - ① Expanding Variety: Romer (1990).
    - Externality in R&D = the more varieties there are, the cheaper it becomes to create new varieties
  - ② Quality-Ladder: Grossman Helpman (1991), Aghion, Howitt (1992)
    - Externality in R&D = the higher the quality of incumbent firm, the higher the quality of new competitor
- Very similar aggregate implications
  - CPI may be going down either because consumers get access to more varieties (which they love) or because a fixed set of varieties is becoming of higher quality (which they love)
- Here we will focus on expanding variety model
  - closer relationship to Dixit Stiglitz (1977) and Krugman (1980)

# Assumptions

- Representative household at  $t = 0$  has log-preferences

$$U = \int_0^{+\infty} \exp(-\rho t) \ln c(t) dt$$

- Labor is the only factor of production. Labor supply =  $l$
- Final good is produced under perfect competition according to:

$$c(t) = \left( \int_0^{n(t)} x(\omega, t)^{\frac{\sigma-1}{\sigma}} d\omega \right)^{\frac{\sigma}{\sigma-1}}, \sigma > 1.$$

- Inputs  $\omega$  are produced under monopolistic competition according to:

$$x(\omega, t) = l(\omega, t).$$

- New inputs can be invented with the production function given by:

$$\frac{\dot{n}(t)}{n(t)} = \eta l^r(t). \quad (1)$$

# Closed Economy Equilibrium

- Euler equation implies:

$$\frac{\dot{c}(t)}{c(t)} = r(t) - \rho. \quad (2)$$

- Monopolistic competition implies:

$$p(\omega, t) = \frac{\sigma w(t)}{\sigma - 1}.$$

- Accordingly, instantaneous profits are equal to:

$$\pi(\omega, t) = [p(\omega, t) - w(t)] l(\omega, t) = \frac{1}{\sigma - 1} \frac{w(t) l^e(t)}{n(t)}. \quad (3)$$

where  $l^e(t) \equiv \int_0^{n(t)} l(\omega, t) d\omega$  is total employment in production

- Because of symmetry, we drop index  $\omega$  from now on.

## Closed Economy Equilibrium (Continued)

- Asset market equilibrium requires:

$$r(t)v(t) = \pi(t) + \dot{v}(t). \quad (4)$$

The value of a typical input producer at date  $t$  is:

$$v(t) = \int_t^{+\infty} \exp\left(-\int_t^s r(s') ds'\right) \pi(s) ds.$$

- Free entry of input producers requires:

$$\eta n(t)v(t) = w(t). \quad (5)$$

- Finally, labor market clearing requires:

$$l^r(t) + l^e(t) = l. \quad (6)$$

# Growth in a Closed Economy

- **Proposition** *In BGP equilibrium, aggregate consumption grows at a constant rate  $g^* = \frac{\eta l}{(\sigma-1)\sigma} - \frac{\rho}{\sigma}$ .*

- **Proof:**

- ① In BGP equilibrium:  $r(t) = r^*$ ,  $l^e(t) = l^{e*}$ , and  $l^r(t) = l^{r*}$ .
- ② From Euler equation, (2), we know that  $g^* \equiv \frac{\dot{c}(t)}{c(t)} = r^* - \rho$ .
- ③ From asset market clearing, (4), we also know that

$$r^* = \frac{\pi(t)}{v(t)} + \frac{\dot{v}(t)}{v(t)} = \frac{\eta(l - l^{r*})}{\sigma - 1} + \frac{\dot{w}(t)}{w(t)} - \frac{\dot{n}(t)}{n(t)}$$

where the second equality derives from (3), (16), and (6).

- ④ By our choice of numeraire,  $\frac{\dot{w}(t)}{w(t)} = \frac{\dot{c}(t)}{c(t)} = g^*$ . Step 3 + eq (1) imply:

$$r^* = \frac{\eta(l - l^{r*})}{\sigma - 1} + g^* - \eta l^{r*}.$$

# Growth in a Closed Economy

- **Proof (Continued):**

5. Aggregate consumption is given by:

$$c(t) = n^{\frac{\sigma}{\sigma-1}}(t) x(t) = n^{\frac{1}{\sigma-1}}(t) l^e(t).$$

6. In BGP equilibrium, we therefore have:

$$\frac{\dot{c}(t)}{c(t)} = \left( \frac{1}{\sigma-1} \right) \times \left( \frac{\dot{n}(t)}{n(t)} \right).$$

7. Using eq (1) and 6, we get:

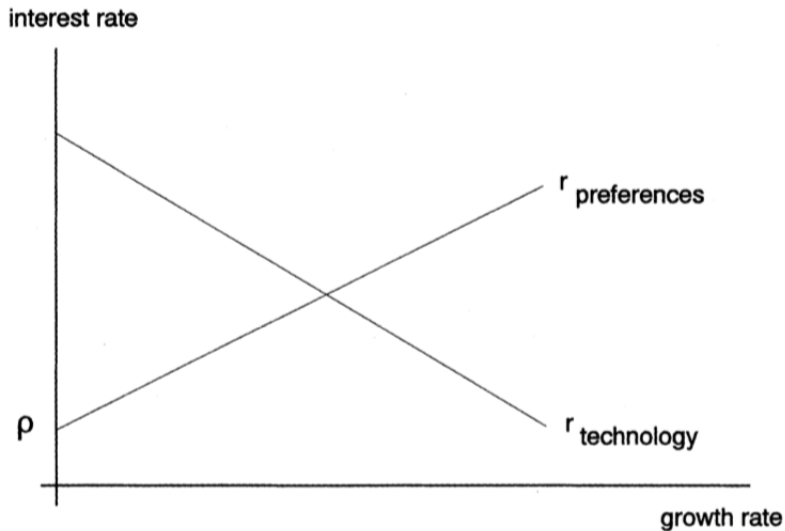
$$l^{r^*} = \frac{(\sigma-1)g^*}{\eta}$$

8. Using Steps 4 and 7, we get:

$$r^* = \frac{\eta l}{\sigma-1} + (1-\sigma)g^*$$

9. Using Steps 2 and 8, we finally get:  $g^* = \frac{\eta l}{(\sigma-1)\sigma} - \frac{\rho}{\sigma}$

# Graphically



## A Note on Policy

- Suppose that government subsidizes R&D at rate  $s$
- Same equilibrium conditions as before, except free entry given by:

$$\eta n(t)v(t) = w(t)(1-s).$$

- Following Steps 1-4, we now have:

$$r^* = \frac{\eta(l-lr^*)}{\sigma-1} + g^* - \eta lr^*.$$

- Following Steps 5-9, this leads to new equilibrium growth rate:

$$g^* = \frac{\eta l}{(\sigma-1)(\sigma+s(1-\sigma))} - \frac{\rho}{\sigma + \frac{s}{1-s}}$$

- Positive subsidy to R&D increases long-run growth!



## A Note on Policy (Continued)

- In 14.581, we have already seen models with learning by doing
- Knowledge spillovers in a country and sector were given by:

$$\frac{\dot{a}_j^i(t)}{a_j^i(t)} = \eta^i l_j^i(t).$$

- Here equation (1) plays the exact same role
- Positive externality in one sector (here innovation) calls for a subsidy that reallocates workers towards that sector
- Although innovation is now profit-motivated rather than accidental, central economic mechanism remains unchanged

## Open Economy (I): Flow of Ideas

- Suppose that there are two identical countries indexed by  $j = 1, 2$ .
- In order to distinguish the effects of trade from those of technological diffusion, we start from a situation in which:
  - 1 There is no trade in intermediate inputs.
  - 2 There are knowledge spillovers across countries:

$$\frac{\dot{n}_j(t)}{n_j(t) + \Psi n_{-j}(t)} = \eta l_j^r(t)$$

where  $1 - \Psi \in [0, 1] \equiv$  share of inputs produced in both countries.

## Open Economy (I): Flow of Ideas

- In symmetric equilibrium with 2 countries, equation (19) becomes:

$$\frac{\dot{n}(t)}{n(t)} = \eta (1 + \Psi) l^r (t).$$

- All other equilibrium conditions are unchanged. New growth rate:

$$g_{open}^* = \frac{\eta (1 + \Psi)}{\sigma (\sigma - 1)} - \frac{\rho}{\sigma} > g_{autarky}^*$$

- Cost of innovation goes down, which raises growth rate

## Open economy (II): Flow of Goods

- **Question:**

What happens when two countries start trading intermediate inputs?

- **Answer:**

- Trade eliminates redundancy in R&D ( $\Psi \rightarrow 1$ ), which  $\nearrow$  growth rates. Producers now have incentive to not duplicate effort.

- However, trade has *no further effect* on growth rates.

- Formally, all equilibrium conditions remain unchanged

- Intuitively, when the two countries start trading:

- Spending  $\nearrow$ , which  $\nearrow$  profits, and so, incentives to invest in R&D. (Market size effect)

- But entry of foreign suppliers  $\searrow$  lowers CES price index, which  $\searrow$  profits, and so, incentives to invest in R&D (competition effect).

- Under monopolistic competition + CES, 1 and 2 exactly cancel out.

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## Open economy (II): Flow of Goods

- Previous neutrality result is obviously knife-edge
- Not hard to design endogenous growth models in which trade has a positive impact on growth rates (beyond R&D redundancy):

- 1 Start from same expanding variety model, but drop CES, and assume

$$c(t) = n^\alpha \left( \int_0^{n(t)} x(\omega, t)^{\frac{\sigma-1}{\sigma}} d\omega \right)^{\frac{\sigma}{\sigma-1}}$$

If  $\alpha > 0$ , market size effect dominates. (If  $\alpha < 0$ , it's the contrary.)

- 2 Start from a lab-equipment model in which final good rather than labor is used to produce new inputs (so that trade lowers innovation cost).
- But useful benchmark:
    - No systematic relationship between market size and innovation..
    - No presumption that trade will necessarily increase growth

### 3. Semi-Endogenous Growth Models

# From Endogenous to Semi-Endogenous Growth

- Two key relationships in endogenous growth models:

$$\frac{\dot{c}(t)}{c(t)} = \left( \frac{1}{\sigma - 1} \right) \times \left( \frac{\dot{n}(t)}{n(t)} \right)$$

$$\frac{\dot{n}(t)}{n(t)} = \eta l^r(t)$$

where  $n(t)$  stands more generally for stock of ideas at date  $t$

- Given these two relationships, endogenous growth models imply:
  - ① Growth increases with R&D employment:

$$g^* = \frac{\eta}{\sigma - 1} l^r$$

- ② Growth increases with country size (*strong scale effect*)

$$g^* = \frac{\eta}{\sigma - 1} \beta l(t)$$

where  $\beta$  is share of population employed in R&D along BGP

# From Endogenous to Semi-Endogenous Growth

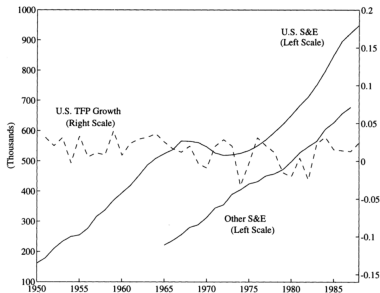


FIG. 1.—Scientists and engineers engaged in R & D and U.S. TFP growth. Source: The number of scientists and engineers engaged in R & D is taken from National Science Foundation (1989) and various issues of the *Statistical Abstract of the U.S. Economy*. TFP growth rates are calculated using the private business sector data in Bureau of Labor Statistics (1991). “Other S&E” is the sum of scientists and engineers engaged in R & D for France, West Germany, and Japan.

- In the data:
  - No systematic relationship between growth and country size
  - No systematic relationship between growth and R&D employment
  - Motivation for semi-endogenous growth models (Jones 1995, 1999)



# Innovation in Semi-Endogenous Growth Models

- Basic Idea:

$$\frac{\dot{c}(t)}{c(t)} = \left( \frac{1}{\sigma - 1} \right) \times \left( \frac{\dot{n}(t)}{n(t)} \right)$$

$$\dot{n}(t) = \eta l^r(t) n(t)^\phi$$

where the parameter governing externality in R&D:  $\phi < 1$

- Along BGP, two previous relationships imply:

$$g^* = \frac{\nu}{(\sigma - 1)(1 - \phi)}$$

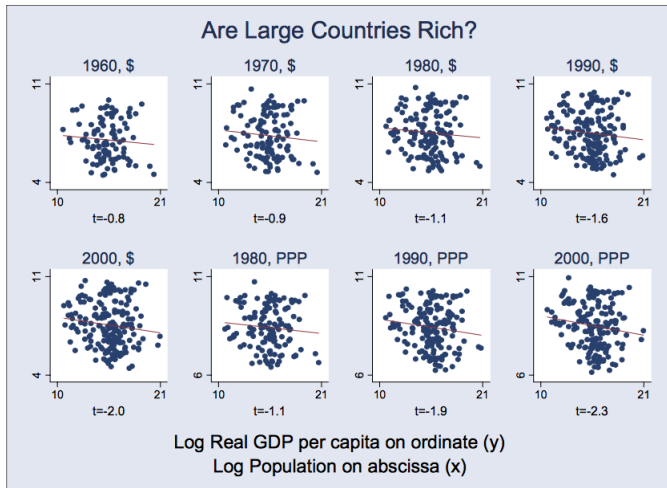
where  $\nu$  denotes the growth rate of population

- Country size does not affect growth rates, but it still affects income levels (*weak scale effects*):

$$c^*(t) = (1 - \beta) \left( \frac{\eta(1 - \phi)}{\nu} \beta l(t) \right)^{\frac{1}{(\sigma - 1)(1 - \phi)}}$$

# What About Country Size - Income Relationship?

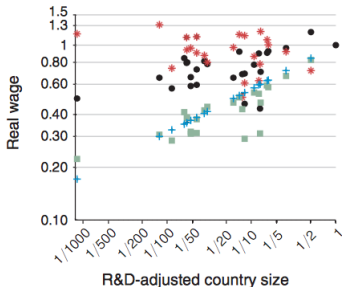
Rose (2006): Size really doesn't matter



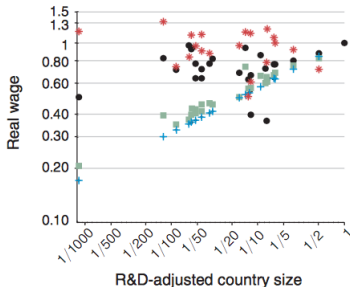
# Could Trade Help Explain (Lack of) Correlation between Country Size and Income Levels?

Ramondo et al. (2016): International trade = No; Intranational trade = Yes

Panel A. General model



Panel B. Symmetric model



+ Scale effects   ■ Scale effects + trade   ● Scale effects + trade + dom. fric.   \* Data

FIGURE 3. SCALE EFFECTS, TRADE OPENNESS, AND DOMESTIC TRADE COSTS (*Relative to US in logs*)

Note: R&D-adjusted country size refers to  $\phi_n L_n$ , where  $\phi_n$  is the share of R&D employment and  $L_n$  is equipped labor.

## Concluding Remarks

- As already mentioned in 14.581: *Ultimately, whether trade has positive or negative effects on growth is an empirical question.*
- In this lecture, we have abstracted from issues related to firm-level heterogeneity and growth (e.g. learning by exporting, technology adoption at the firm-level, technology diffusion).
  - We'll tackle some of those in the next lecture.