

14.581 International Trade

— Lecture 18: Aggregate Fluctuations —

Today's Plan

- ① A Refresher on Growth Accounting
- ② Asymptotic Results
 - Gabaix (ECTA, 2011)
 - Acemoglu, Carvalho, Ozdaglar, and Tahbaz-Salehi (ECTA, 2012)
- ③ Micro to Macro Accounting
 - di Giovanni, Levchenko and Mejean (ECTA, 2014)

1. A Refresher on Growth Accounting

What is an Aggregate Productivity Shock?

- Consider an efficient economy with real GDP given by:

$$\begin{aligned} Y(L, K, z) &= \max_{c, l, x} U(c_1, \dots, c_n) \\ \text{s.t. : } &c_i + \sum_j x_{ij} \leq z_i f_i(l_i, k_i, x_{1i}, \dots, x_{ni}) \\ &\sum_i l_i \leq L \\ &\sum_i k_i \leq K \end{aligned}$$

where L and K are labor and capital stocks

- The Envelope Theorem implies:

$$dY = \sum_i \mu_i f_i(l_i, k_i, x_{1i}, \dots, x_{ni}) dz_i + \lambda_L dL + \lambda_K dK$$

where:

- μ_i = lagrange multiplier associated with good constraint (price of good i)
- λ_L = lagrange multiplier associated with labor constraint (price of labor)
- λ_K = lagrange multiplier associated with capital constraint (price of capital)

What is an Aggregate Productivity Shock?

- Taking logs:

$$d \ln Y = s_L d \ln L + s_K d \ln K + \sum_i v_i d \ln z_i$$

where:

- $s_L = \frac{\lambda_L L}{Y} =$ labor share
- $s_K = \frac{\lambda_K K}{Y} =$ capital share
- $v_i = \frac{\mu_i z_i f_i(l_i, k_i, x_{1i}, \dots, x_{ni})}{Y} =$ sector i "share" (numerator is *gross output*, not value added. So $\sum_i v_i$ may not be equal to one.)
- Let us now define an aggregate productivity shock, $d \ln Z$, as the percentage change in real GDP, holding primary factors fixed:

$$d \ln Z = d \ln Y - s_L d \ln L - s_K d \ln K$$

What is an Aggregate Productivity Shock?

- By definition, $d \ln Z$ is the Solow residual
- And from our previous algebra, we immediately get:

$$d \ln Z = \sum_i v_i d \ln z_i$$

- Up to a first-order approximation, changes in aggregate productivity are equal to the average of “good-specific” productivity shocks
- This specific application of the Envelope Theorem is often referred to as Hulten’s (RES, 1978) Theorem
 - One can also relax no-joint production and Hicks-neutral technical change
 - Restriction to two primary factors plays no role. By reinterpreting goods and factors, one can also study trade costs shocks in a world economy. See e.g. Burstein and Cravino (AEJ, 2015)

2. Asymptotic Results

Gabaix (2011)

The Standard Case for the Irrelevance of Idiosyncratic Shocks

- From now on, let us ignore variation in primary factors so that aggregate volatility—meaning the volatility of $\log \text{GDP}$ —is equal to the volatility of aggregate productivity—meaning the volatility of $d \ln Z$:

$$\sigma_{GDP} = \sigma_Z$$

- Suppose that:
 - all sectors/firms are initially of identical size $v_i = S_i / S = 1/n$
 - all sector/firm shocks $d \ln z_i$ are independent with standard deviation $\sigma_{z_i} = \sigma$
- Then from Hulten's Theorem, we get:

$$\sigma_{GDP} = \sqrt{\sum_i (v_i)^2 \sigma_{z_i}^2} = \frac{\sigma}{\sqrt{n}}$$

Gabaix (2011)

The Standard Case for the Irrelevance of Idiosyncratic Shocks

- Gabaix (2011) notes that in the US data:
 - $\sigma = 12\%$
 - $n = 10^6$
- This simple calibration leads to:

$$\sigma_{GDP} = \frac{\sigma}{\sqrt{n}} = 0.012\%$$

- From this expression, the “conventional wisdom”—e.g., as articulated by Lucas (*Theories of Business Cycles*, 1984)—can be understood: σ_{GDP} is trivial—*no aggregate fluctuations without aggregate shocks*.

Gabaix (2011)

The Standard Case for the Irrelevance of Idiosyncratic Shocks

- More generally, as long as the law of large number applies, we should expect the σ_{GDP} to decrease at the same rate as $1/\sqrt{n}$
- **Proposition:** *Consider an economy with n firms whose sizes S_i are drawn from a distribution with finite variance. Suppose that they all have the same volatility σ . Then, as $n \rightarrow \infty$, σ_{GDP} follows:*

$$\sigma_{GDP} \sim \frac{E[S^2]^{1/2}}{E[S]} \frac{\sigma}{\sqrt{n}}$$

Gabaix (2011)

The Standard Case for the Irrelevance of Idiosyncratic Shocks

• Proof:

- 1 From Hulten's Theorem, we know that:

$$\sigma_{GDP} = \sigma h$$

with $h = \sqrt{\sum_i (v_i)^2}$ and $v_i = S_i / \sum_i (S_i)$ in Gabaix's endowment economy

- 2 Let us rearrange the herfindahl index h as

$$n^{1/2} h = \frac{(n^{-1} \sum_i (S_i)^2)^{1/2}}{n^{-1} \sum_i (S_i)}$$

- 3 Applying the LLN to the numerator and denominator, we get

$$n^{1/2} h \rightarrow \frac{E[S^2]^{1/2}}{E[S]}$$

- 4 Proposition follows from 1 and 3.

Gabaix (2011)

But firm size distribution has fat tails.

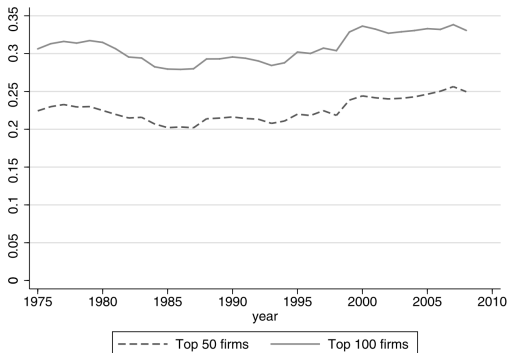


FIGURE 1.—Sum of the sales of the top 50 and 100 non-oil firms in Compustat, as a fraction of GDP. Hulten's theorem (Appendix B) motivates the use of sales rather than value added.

- **Proposition:** Consider an economy with n firms whose sizes are drawn from a power law distribution

$$P(S > x) = ax^{-\zeta}$$

with exponent $\zeta \geq 1$. Suppose that firms all have the same volatility σ . Then, as $n \rightarrow \infty$ goes to infinity, σ_{GDP} follows:

$$\sigma_{GDP} \sim \frac{v_{\zeta}}{\ln n} \sigma \text{ for } \zeta = 1$$

$$\sigma_{GDP} \sim \frac{v_{\zeta}}{n^{1-1/\zeta}} \sigma \text{ for } 1 < \zeta < 2$$

$$\sigma_{GDP} \sim \frac{v_{\zeta}}{n^{1/2}} \sigma \text{ for } \zeta \geq 2$$

- One can think of previous asymptotic results as providing a simple theory of distribution of firm size, i.e. a theory of $\{v_i\}$
- But alternatively, one could simply look at $\{v_i\}$ in the data
- Recall that from Hulten's Theorem, we get:

$$\sigma_{GDP} = \sigma h$$

where h is the herfindahl of the economy

- In the US data, $h = 5.3\%$. With $\sigma = 12\%$, we therefore immediately get:

$$\sigma_{GDP} = \sigma h = 0.63\% \gg 0.012\%$$

- Simple model of input-output linkages.
- Static, perfectly competitive economy with n industries.
- Cobb-Douglas production function for each industry:

$$y_i = z_i l_i^\alpha \prod_{j=1}^n x_{ij}^{a_{ij}}, \quad i \in \{1, \dots, n\}$$

- Cobb-Douglas utility:

$$u(c_1, c_2, \dots, c_n) = \prod_{i=1}^n c_i^{1/n},$$

Aggregate Implications

- Since the model is log-linear, first-order approximation is exact.
- Log GDP satisfies:

$$y \equiv \log(GDP) = \mathbf{v}' \ln \mathbf{z},$$

where v_i still represents the “share” of sector i

$$v_i = \frac{p_i x_i}{\alpha \sum_{j=1}^n p_j x_j}.$$

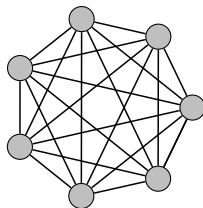
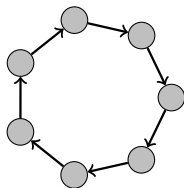
- \mathbf{v} also corresponds to the **influence vector** or the vector of **Bonacich centrality** indices defined as

$$v_i \equiv \sum_{j=1}^n \frac{1}{n} h_{ji},$$

where h_{ij} denotes entries of the Leontief inverse.

Irrelevance of Micro Shocks Redux

- We say that the network is **regular** if $d_i = d$ for each i , where $d_i = \sum_{j=1}^n a_{ji}$.
 - Each sector has a similar degree of importance as a supplier to other sectors.
- Examples of regular networks:
 - **rings**: the most “*sparse*” input-output matrix, where each sector grows all of its inputs from a single other sector.
 - **complete graphs**: where each sector equally draws inputs from all other sectors.



Irrelevance of Micro Shocks Redux

- Suppose again that $\sigma_i = \sigma$ for each i .
- Then we have that for all regular networks:

$$\sigma_{GDP} = \frac{\sigma}{\sqrt{n}}$$

(see also Dupor, *Journal of Monetary Economics*, 1999).

- Conditional on sales, the shape of the network does not matter
 - In all regular networks, sales are equal across firms
 - Rings—which one might have conjectured to be prone to “domino effects”—do not lead to higher aggregate volatility
- For the reasons discussed before, this implies that idiosyncratic shocks have a negligible effect on aggregate volatility in regular networks

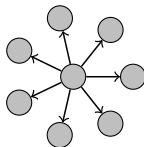
- We say that a sequence of economies is **balanced** if $\max_i d_i < c$ for some c .
- This is clearly much weaker than regularity.
- It can be shown that, for any sequence of balanced economies,

$$\sigma_{agg} \sim \frac{1}{\sqrt{n}}.$$

- Once again rings and complete networks are equally stable
 - sparseness of the input-output matrix has little to do with aggregate volatility
 - sales are the sufficient statistics

Asymmetric Networks Are Fragile

- However, network irrelevance is not generally correct, provided that network leads to very asymmetric distribution of sales.
- The extreme example is the **star network**, with degrees summing to $1 - \alpha$:



Asymmetric Networks Are Fragile (continued)

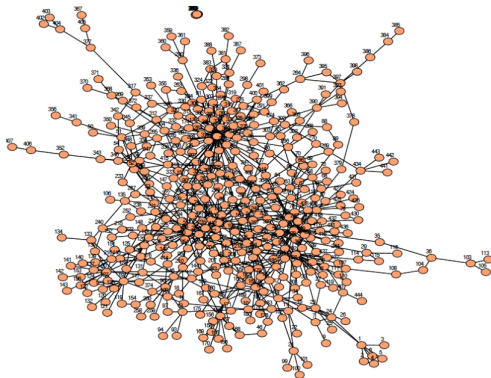
- In fact, it can be shown that the highest level of aggregate volatility is generated by the **star network** and is equal to

$$\sigma_{GDP} = \frac{\sigma}{\sqrt{1 - \left(\frac{n-1}{n}\right) \alpha (1 - \alpha)}},$$

which is much greater than σ/\sqrt{n} when n is large.

- In fact, this is not just high volatility, but **systemic volatility** (\approx “system-wide” volatility: shocks to the central sector spread to the rest, creating system-wide co-movement—we return to systemic volatility below).

What Does the US Input-Output Network Look Like?



- Intersectoral network corresponding to the US input-output matrix in 1997. For every input transaction above 5% of the total input purchases of the destination sector, a link between two vertices is drawn.

More Asymptotic Results

- To obtain sharper theoretical results, consider a sequence of economies with input-output matrix A_n and $n \rightarrow \infty$.
- So we will be looking at “*law of large numbers*”-type results.
- Suppose that $\sigma_i \in (\underline{\sigma}, \bar{\sigma})$.
- Then the greatest degree of “*stability*” or “*robustness*” (least systemic risk) corresponds to

$$\sigma_{GDP} \sim 1/\sqrt{n}$$

(as in standard law of large numbers for independent variables).

- Define the **coefficient of variation of degrees** (of an economy with n sectors) as

$$CV_n \equiv \frac{1}{d_{\text{avg}}} \left[\frac{1}{n-1} \sum_{i=1}^n (d_i - d_{\text{avg}})^2 \right]^{1/2},$$

where $d_{\text{avg}} = \frac{1}{n} \sum_i d_i$ is the average degree.

First-Order Results

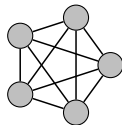
- Just considering the first-order downstream impacts,

$$\sigma_{GDP} = \Omega \left(\frac{1}{\sqrt{n}} + \frac{CV_n}{\sqrt{n}} \right).$$

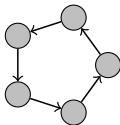
The Ω notation implies $\sigma_{GDP} \rightarrow 0$ as $n \rightarrow 0$ no faster than $\frac{1+CV_n}{\sqrt{n}}$.

- For regular networks, $CV_n = 0$, so $\sigma_{GDP} \rightarrow 0$ could (should) go to zero at the rate $\frac{1}{\sqrt{n}}$.
- For the star network, $CV_n \not\rightarrow 0$ as $n \rightarrow 0$, so $\sigma_{GDP} \not\rightarrow 0$ and the law of large numbers fails.

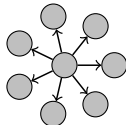
$$c_n = \Omega(b_n) \iff \liminf_{n \rightarrow \infty} c_n/b_n > 0$$



$$CV_n = 0$$



$$CV_n = 0$$



$$CV_n \sim \sqrt{n}$$

First-Order Results (continued)

- We can also make these results easier to apply.
- We say that the degree distribution for a sequence of economies has **power law tail** if, there exists $\beta > 1$ such that for each n and for large k ,

$$P_n(k) \propto k^{-\beta},$$

where $P_n(k)$ is the counter-cumulative distribution of degrees and β is the shape parameter.

- It can be shown that if a sequence of economies has power law tail with shape parameter $\beta \in (1, 2)$, then

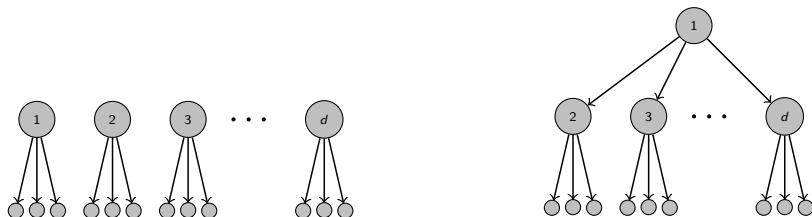
$$\sigma_{GDP} = \Omega \left(n^{-\frac{\beta-1}{\beta}-\varepsilon} \right)$$

where $\varepsilon > 0$ is arbitrary.

- A smaller β corresponds to a “thicker” tail and thus higher coefficient of variation, and greater fragility.

Higher-Order Results

- In the same way that first-order downstream effects do not capture the full implications of negative shocks to a sector, the degree distribution does not capture the full extent of asymmetry/inequality of “connections”.
- Two economies with the same degree distribution can have very different structures of connections and very different nature of volatility:

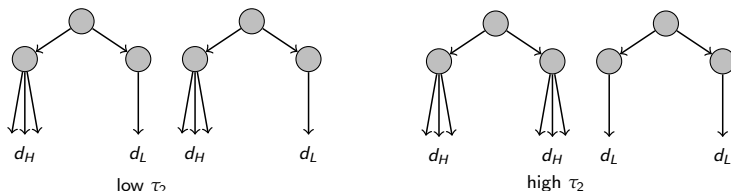


Higher-Order Results (continued)

- We define the **second-order interconnectivity coefficient** as

$$\tau_2(A_n) \equiv \sum_{i=1}^n \sum_{j \neq i} \sum_{k \neq i,j} a_{ji} a_{ki} d_j d_k.$$

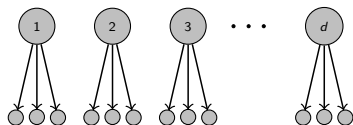
- This will be higher when high degree sectors share “upstream parents”:



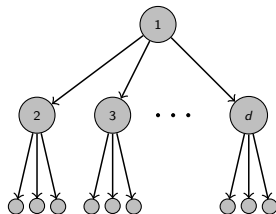
Higher-Order Results (continued)

- It can be shown that

$$\sigma_{GDP} = \Omega \left(\frac{1}{\sqrt{n}} + \frac{CV_n}{\sqrt{n}} + \frac{\sqrt{\tau_2(A_n)}}{n} \right).$$



$$\tau_2 = 0$$



$$\tau_2 \sim n^2$$

Higher-Order Results (continued)

- Define **second-order degree** as

$$q_i \equiv \sum_{j=1}^n d_j a_{ji}.$$

- For a sequence of economies with a power law tail for the second-order degree with shape parameter $\zeta \in (1, 2)$, we have

$$\sigma_{GDP} = \Omega \left(n^{-\frac{\zeta-1}{\zeta}-\varepsilon} \right),$$

for any $\varepsilon > 0$.

- If both first and second-order degrees have power laws, then

$$\sigma_{GDP} = \Omega \left(n^{-\frac{\zeta-1}{\zeta}-\varepsilon} + n^{-\frac{\beta-1}{\beta}} \right),$$

i.e., dominant term: $\min \{\beta, \zeta\}$.

3. Micro to Macro Accounting

- **Question:** What is the role of individual firms in generating aggregate fluctuations of French sales growth over 1990–2007?
- **Strategy:**
 - 1 Decompose a *firm's* annual sales growth into: i) Firm and firm-destination shock (“micro”), ii) Sector-destination shocks (“macro”)
 - 2 Use estimates to measure the contribution of the firm component to *aggregate* fluctuations (measured by variance of aggregate sales growth)
 - 3 Relate the contribution of the firm component to the firm size concentration and the interconnection between firms

Overview of Results

- ➊ More than 90% of the variance in firm-level growth rates accounted by the firm-destination component
- ➋ Around 40% of aggregate growth rate accounted by by firm component, both for the manufacturing sector and for the whole economy
- ➌ Contribution of firm-component is larger for fluctuations in aggregate exports
- ➍ The volatility of the firm-specific component is correlated with the distribution of firm size and the magnitude of IO linkages

Aggregate Growth

- Total aggregate sales by all French firms:

$$X_t = \sum_{f,n} x_{fnt},$$

where x_{fnt} is firm f 's sales to destination n at time t

- Let $\gamma_{At} = \ln X_t - \ln X_{t-1}$. Up to a first-order approximation:

$$\gamma_{At} = \sum_{f,n} w_{fnt_0} \gamma_{fnt}$$

where:

- w_{fnt_0} = share of firm f 's sales in market n in aggregate sales in base period t_0
- γ_{fnt} = growth rate between $t-1$ and t

- Decompose firm-level growth into:

$$\gamma_{fnt} = \delta_{jnt} + \varepsilon_{fnt}$$

where:

- δ_{jnt} = sector-destination-year specific shock ("macro")
- ε_{fnt} is a firm-destination-year specific shock ("micro")
- Previous decomposition can be motivated by a multi-sector heterogeneous firms model in the spirit of Melitz (2003) and Eaton et al. (2011)
 - firm-level residuals then capture both productivity and demand shocks
- This can be estimated, year-by-year and destination-by-destination, using OLS with fixed effects to identify sector-destination shocks

Variance Decomposition

- The variance of aggregate growth is

$$\sigma_{At_0}^2 = \underbrace{\text{var}\left(\sum_{j,n} w_{jnt_0} \delta_{jnt}\right)}_{\text{Macro Volatility}} + \underbrace{\text{var}\left(\sum_{f,n} w_{fnt_0} \varepsilon_{fnt}\right)}_{\text{Firm Volatility}} + \text{COV}_t$$

- Goal of DLM is to study to what extent the “Firm” component “explains” aggregate fluctuations
 - Same strategy as in development accounting literature
 - Compute ratio between between firm component and variance of aggregate growth. If large, then firm is important

- Firm-level domestic and export sales data for the universe of French firms over 1990-2007
- Merge two large datasets:
 - Fiscal administration: firm tax forms from BRN and RSI (small firms). BRN covers 1.6 million firms and 52 NAF sectors. Manufacturing has 209 thousand firms and 22 NAF industries, representing 30% of total sales
 - Customs: firm-destination exports

Firm-Level Accounting: Whole Economy

98.7% of the observed variance is explained by the firm-level component.

I. Total Sales				
	(1) Obs.	(2) Mean	(3) St. Dev.	(4) Correlation
Actual	9,856,893	0.0467	0.2601	1.0000
Firm-Specific	9,856,893	0.0000	0.2583	0.9934
Sector-Destination	16,238	0.0763	0.1260	0.1146
II. Domestic Sales				
	(1) Obs.	(2) Mean	(3) St. Dev.	(4) Correlation
Actual	8,031,452	0.0410	0.2266	1.0000
Firm-Specific	8,031,452	0.0000	0.2255	0.9954
Sector-Destination	595	0.0453	0.0.04	0.0957
III. Export Sales				
	(1) Obs.	(2) Mean	(3) St. Dev.	(4) Correlation
Actual	1,825,441	0.0718	0.3723	1.0000
Firm-Specific	1,825,441	0.0000	0.3697	0.9930
Sector-Destination	15,643	0.0775	0.1281	0.1185

Firm-Level Accounting: Manufacturing

98.2% of the observed variance is explained by the firm-level component.

I. Total Sales				
	(1) Obs.	(2) Mean	(3) St. Dev.	(4) Correlation
Actual	2,436,017	0.0542	0.3038	1.0000
Firm-Specific	2,436,017	0.0000	0.3010	0.9908
Sector-Destination	10,269	0.0741	0.0968	0.1357
II. Domestic Sales				
	(1) Obs.	(2) Mean	(3) St. Dev.	(4) Correlation
Actual	1,233,903	0.0378	0.2233	1.0000
Firm-Specific	1,233,903	0.0000	0.2214	0.9917
Sector-Destination	306	0.0414	0.0322	0.1285
III. Export Sales				
	(1) Obs.	(2) Mean	(3) St. Dev.	(4) Correlation
Actual	1,202,114	0.0709	0.3679	1.0000
Firm-Specific	1,202,114	0.0000	0.3651	0.9924
Sector-Destination	9,963	0.0752	0.0980	0.1228

Aggregate Volatility Accounting

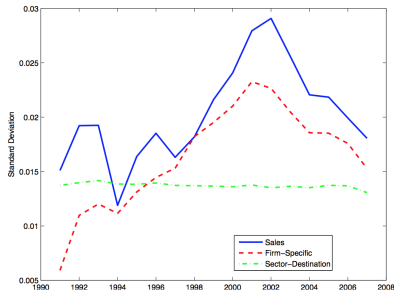
Contribution of firm-component is equivalent to the contribution of all sectoral and macro shocks. Firm-component contribution is larger for exports

I. Total Sales					
	<i>Whole Economy</i>		<i>Manufacturing Sector</i>		
	(1)	(2)	(3)	(4)	
	St. Dev.	Relative SD	St. Dev.	Relative SD	
Actual	0.0214	1.0000	0.0261	1.0000	
Firm-Specific	0.0164	0.7584	0.0165	0.6266	
Sector-Destination	0.0137	0.6663	0.0189	0.7394	
II. Domestic Sales					
	<i>Whole Economy</i>		<i>Manufacturing Sector</i>		
	(1)	(2)	(3)	(4)	
	St. Dev.	Relative SD	St. Dev.	Relative SD	
Actual	0.0185	1.0000	0.0195	1.0000	
Firm-Specific	0.0139	0.7441	0.0114	0.5778	
Sector-Destination	0.0127	0.7148	0.0157	0.8186	
III. Export Sales					
	<i>Whole Economy</i>		<i>Manufacturing Sector</i>		
	(1)	(2)	(3)	(4)	
	St. Dev.	Relative SD	St. Dev.	Relative SD	
Actual	0.0037	1.0000	0.0086	1.0000	
Firm-Specific	0.0029	0.7874	0.0062	0.7224	
Sector-Destination	0.0016	0.4475	0.0041	0.4909	

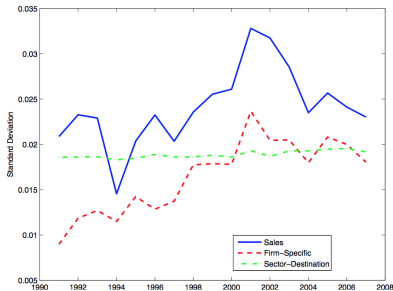
Aggregate Volatility Accounting

Contribution of firm-component is increasing over time (because weights vary across base periods), both for the manufacturing sector and for the whole economy

Whole Economy



Manufacturing Sector



What Determines the Firm-Component?

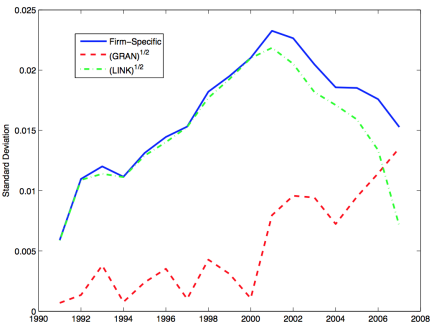
- Recall the definition of the firm-specific volatility

$$\begin{aligned}\sigma_{Ft_0}^2 &= \text{var}\left(\sum_{f,n} w_{fnt_0} \varepsilon_{fnt}\right) \\ &= \underbrace{\sum_{f,n} w_{fnt_0}^2 \text{var}(\varepsilon_{fnt})}_{\text{GRAN}} + \underbrace{\sum_{g \neq f, m \neq n} \sum_{f,n} w_{gmt_0} w_{fnt_0} \text{cov}(\varepsilon_{gmt}, \varepsilon_{fnt})}_{\text{LINK}}\end{aligned}$$

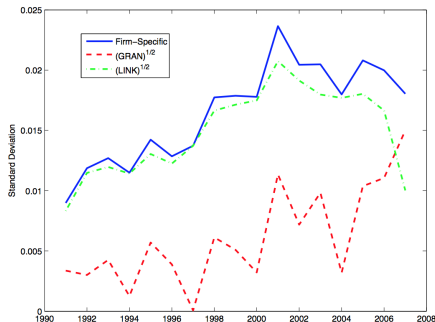
- With i.i.d shocks and symmetric firms, we would expect $\text{GRAN} = \text{LINK} = 0$
- Which departure matters more in practice?

Granularity and Linkages

Whole Economy



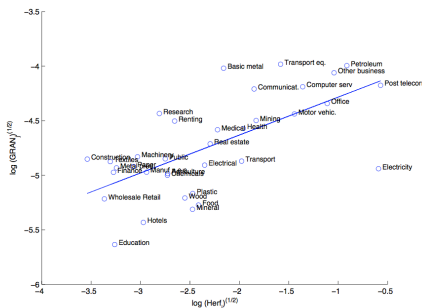
Manufacturing Sector



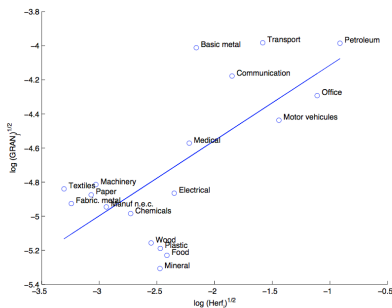
- *LINK* component explains the majority of total firm-level volatility
- Still true at the sectoral level with some heterogeneity (larger role of *GRAN* in the “Petroleum” sector)
- Contribution of *GRAN* increases over time

Granularity Across Sectors

Whole Economy



Manufacturing Sector



- At the sector level:

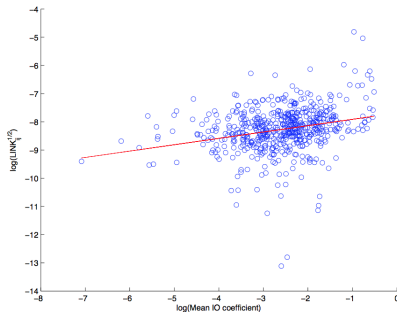
$$GRAN = \sum_j GRAN^j \quad \text{and} \quad GRAN^j = \sum_{(f,n) \in j} w_{fnt-1}^2 \text{var}(\varepsilon_{fnt}) = \sigma^2 HERF_{t-1}^j$$

⇒ Sectors more concentrated should display more volatility

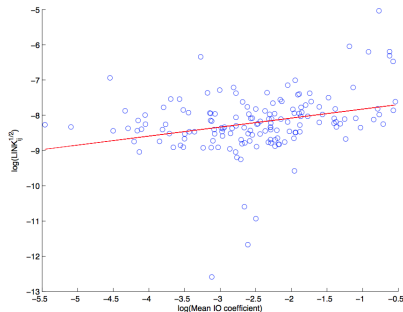
- Correlation less than perfect because, in the data, small firms tend to be more volatile

Linkages Across Sectors

Whole Economy



Manufacturing Sector



- At the sector level:

$$LINK = \sum_{i=1}^J \sum_{j=1}^J LINK^{ij} \text{ and } LINK^{ij} \equiv \sum_{(f,n) \in i} \sum_{(g,m) \in j} w_{fnt-1} w_{gmt-1} COV(\varepsilon_{fnt}, \varepsilon_{gmt})$$

Concluding Remarks

- Hulten's Theorem \Rightarrow link between “micro” shocks & aggregate volatility
 - Sector/firm sales are sufficient statistic for effect of a sector/firm shock
 - Primitive assumptions about firm growth and network structure only matter for aggregate volatility to the extent that they affect distribution of sales
- Hulten's Theorem \Rightarrow link between globalization & aggregate volatility:
 - If globalization makes the distribution of firm sales “fatter” because only the largest firms export, then globalization should increase aggregate volatility
 - Di Giovanni and Levchenko (JPE, 2012) explore that idea using Melitz (2003)
- One can go beyond Hulten's Theorem by:
 - Relaxing efficiency (e.g. Baqaee 2016)
 - Focusing on other moments of the distribution (e.g. Acemoglu et al. 2017)
 - Studying second-order approximations (e.g. Baqaee and Farhi 2017)
 - Going full CGE (e.g. Costinot, Donaldson, Smith and Caliendo, Parro, Rossi-Hansberg, Sarte 2017)